MADERA COUNTY ECONOMIC FORECAST

Madera County is located in the heart of the San Joaquin Valley, just north of Fresno County. Madera County has a population of 155,700 people and approximately 49,000 wage and salary jobs. The per capita income is \$36,875, and the average salary per worker is \$51,495.

Like other parts of the San Joaquin Valley, Madera County is heavily agricultural. In recent years, it has generated more than \$2 billion in agricultural output, with the most prevalent commodities being almonds, pistachios, grapes, and milk.

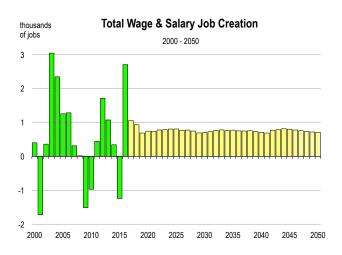
In 2016, employment across Northern California increased by 3.2 percent, whereas employment in the San Joaquin Valley (Fresno, Kings, Madera, Merced, San Joaquin, Stanislaus, and Tulare counties) grew by 2.9 percent. In Madera County, 2,700 total wage and salary jobs were gained, representing a growth rate of 5.8 percent. The unemployment rate improved substantially, falling from 10.4 percent in 2015 to 9.2 percent in 2016.

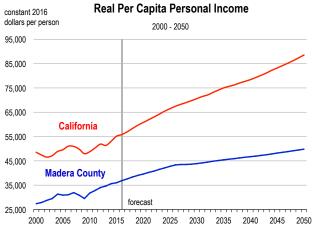
In 2016, the largest employment gains were observed in government (+1,200 jobs), agriculture (+740 jobs), construction (+290 jobs), and leisure and hospitality (+170 jobs). Declines were recorded in manufacturing (-60 jobs) and information (-60 jobs).

Between 2011 and 2016, the population of Madera County grew at an annual average rate of 0.5 percent. This growth was due entirely to the natural increase (new births), as net migration was negative.

FORECAST HIGHLIGHTS

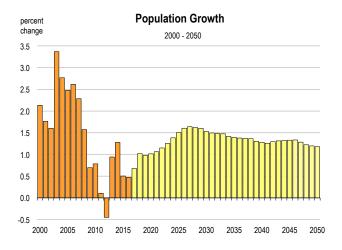
- Total wage and salary employment is expected to increase by 2.2 percent in 2017. From 2017 to 2022, total wage and salary job growth will average 1.5 percent per year.
- Average salaries are currently well below the California state average, and will remain so over the foreseeable future. In Madera County, inflation-adjusted salaries are expected to rise by an average of 2.0 percent per year between 2017 and 2022.
- Between 2017 and 2022, the largest employment gains will be observed in education and healthcare, professional and business services, and government, Together, these sectors will account for 74 percent of net job creation in the county.
- Population growth will accelerate over the next few years.
 Annual growth in the 2017-2022 period is expected to average 1.0 percent per year.
- Over the 2017-2022 period, an average of 370 net migrants will enter the county each year, accounting for more than 20 percent of all population growth.





- Real income per capita is expected to increase by 1.9 percent in 2017. Between 2017 and 2022, real income per capita will increase by 1.7 percent per year.
- Total taxable sales, adjusted for inflation, are projected to increase by an average of 1.8 percent per year over the next five years.
- Industrial production is expected to increase by 4.1 percent in 2017. From 2017 to 2022, the growth rate will average 1.9 percent per year.
- Farm production is expected to increase at a rate of 0.5 percent per year between 2017 and 2022. The principal commodities in the county are almonds, pistachios, grapes, and milk.

| | Population | Net Migration | Registered Vehicles | Households | New Homes Permitted | Total Taxable Sales | | Real Per Capita Income | Inflation Rate (% change | Real Farm Crop Value | Real Industrial Production | Unemploy- ment Rate |
|--------------|--------------------|------------------|------------------------|--------------|------------------------|------------------------|------------------|---------------------------|--------------------------|-------------------------|-------------------------------|------------------------|
| | (people) | (people) | (thousands) | (thousands) | (homes) | (billions) | (billions) | (dollars) | in CPI) | (billions) | (millions) | (percent) |
| 2010 | 151,329 | -326 | 129 | 43.3 | 192 | \$1.2 | \$4.3 | \$31,752 | 1.3 | 1.52 | 833.3 | 16.6 |
| 2011 | 151,491 | -1,269 | 128 | 43.4 | 291 | \$1.3 | \$4.5 | \$32,830 | 2.7 | 1.72 | 799.8 | 16.2 |
| 2012 | 150,814 | -2,008 | 128 | 43.6 | 148 | \$1.4 | \$4.8 | \$34,061 | 2.7 | 1.87 | 953.7 | 14.5 |
| 2013 | 152,235 | 181 | 132 | 43.8 | 214 | \$1.4 | \$5.0 | \$34,658 | 2.3 | 2.00 | 999.4 | 12.6 |
| 2014 | 154,181 | 732 | 134 | 43.9 | 214 | \$1.5 | \$5.3 | \$35,646 | 2.8 | 2.35 | 1,082.9 | 11.2 |
| 2015 2016 | 154,956 155,693 | -446 -410 | 137 140 | 44.1 44.3 | 203 329 | \$1.5 \$1.6 | \$5.5 \$5.7 | \$35,982 \$36,875 | 2.6 3.0 | 2.06 2.12 | 1,056.3 1,044.0 | 10.4 9.2 |
| 2016 | 156,747 | -169 | 145 | 44.6 | 376 | \$1.6 | \$5.7 \$6.1 | \$37,572 | 3.1 | 2.12 | 1,044.0 | 8.9 |
| 2017 | 158,342 | 339 | 145 | 45.1 | 390 | \$1.0 \$1.7 | \$6.4 | \$38,358 | 3.0 | 2.19 | 1,109.6 | 8.6 |
| 2019 | 159,889 | 266 | 149 | 45.5 | 430 | \$1.8 | \$6.8 | \$39,015 | 2.6 | 2.19 | 1,123.4 | 8.8 |
| 2020 | 161,511 | 317 | 151 | 45.9 | 446 | \$1.9 | \$7.1 | \$39,593 | 3.1 | 2.19 | 1,147.6 | 8.9 |
| 2021 | 163,227 | 387 | 153 | 46.4 | 448 | \$2.0 | \$7.5 | \$40,228 | 3.0 | 2.20 | 1,167.0 | 8.9 |
| 2022 | 165,104 | 523 | 154 | 46.8 | 489 | \$2.0 | \$7.9 | \$40,816 | 3.0 | 2.21 | 1,192.9 | 9.0 |
| 2023 | 167,174 | 699 | 156 | 47.3 | 562 | \$2.1 | \$8.4 | \$41,484 | 3.0 | 2.22 | 1,224.6 | 8.8 |
| 2024 | 169,487 | 925 | 158 | 47.9 | 623 | \$2.2 | \$8.8 | \$42,130 | 2.9 | 2.24 | 1,254.5 | 8.8 |
| 2025 | 172,039 | 1,151 | 160 | 48.6 | 641 | \$2.3 | \$9.3 | \$42,749 | 2.9 | 2.26 | 1,284.0 | 8.6 |
| 2026 | 174,800 | 1,340 | 162 | 49.3 | 677 | \$2.4 | \$9.8 | \$43,335 | 2.8 | 2.27 | 1,312.2 | 8.5 |
| 2027 | 177,664 | 1,427 | 164 | 50.0 | 685 | \$2.5 | \$10.3 | \$43,488 | 2.9 | 2.28 | 1,343.8 | 8.4 |
| 2028 | 180,545 | 1,435 | 166 | 50.6 | 688 | \$2.6 | \$10.7 | \$43,500 | 2.7 | 2.28 | 1,378.3 | 8.4 |
| 2029 | 183,436 | 1,428 | 168 | 51.3 | 684 | \$2.7 | \$11.1 | \$43,643 | 2.5 | 2.28 | 1,414.5 | 8.4 |
| 2030 | 186,241 | 1,317 | 169 | 52.0 | 678 | \$2.8 | \$11.6 | \$43,871 | 2.4 | 2.27 | 1,450.7 | 8.4 |
| 2031 | 189,025 | 1,272 | 171 | 52.7 | 664 | \$2.9 | \$12.1 | \$44,170 | 2.3 | 2.27 | 1,488.3 | 8.4 |
| 2032 | 191,828 | 1,262 | 173 | 53.4 | 658 | \$3.0 | \$12.7 | \$44,507 | 2.5 | 2.27 | 1,526.9 | 8.4 |
| 2033 | 194,659 | 1,262 | 175 | 54.1 | 655 | \$3.1 | \$13.2 | \$44,846 | 2.1 | 2.28 | 1,567.0 | 8.4 |
| 2034 | 197,414 | 1,159 | 177 | 54.7 | 660 | \$3.2 | \$13.8 | \$45,157 | 2.3 | 2.27 | 1,607.2 | 8.4 |
| 2035 | 200,169 | 1,135 | 179 181 | 55.4 | 657 | \$3.4 | \$14.4 | \$45,438 | 2.4 | 2.27 | 1,648.4 | 8.4 8.4 |
| 2036 | 202,927 205,706 | 1,117 1,122 | 183 | 56.0 56.7 | 662 667 | \$3.5 \$3.6 | \$15.0 \$15.7 | \$45,688 \$45,925 | 2.8 2.9 | 2.27 2.27 | 1,690.5 | 8.4 |
| 2037 | 205,706 | 1,122 | 184 | 50.7 57.4 | 675 | \$3.0 \$3.7 | \$15.7 \$16.4 | \$46,211 | 2.9 | 2.27 | 1,733.8 1,778.5 | 8.4 |
| 2039 | 211,225 | 1,036 | 186 | 58.1 | 671 | \$3.9 | \$17.2 | \$46,506 | 2.9 | 2.27 | 1,823.3 | 8.4 |
| 2040 | 213,928 | 1,003 | 188 | 58.7 | 659 | \$4.0 | \$18.0 | \$46,719 | 2.8 | 2.27 | 1,869.4 | 8.4 |
| 2041 | 216,622 | 971 | 190 | 59.4 | 652 | \$4.1 | \$18.7 | \$46,936 | 2.6 | 2.27 | 1,916.9 | 8.4 |
| 2042 | 219,425 | 1,068 | 192 | 60.1 | 673 | \$4.2 | \$19.5 | \$47,229 | 2.5 | 2.27 | 1,966.9 | 8.4 |
| 2043 | 222,306 | 1,114 | 194 | 60.8 | 689 | \$4.4 | \$20.3 | \$47,516 | 2.4 | 2.28 | 2,018.6 | 8.4 |
| 2044 | 225,247 | 1,167 | 196 | 61.5 | 708 | \$4.5 | \$21.2 | \$47,867 | 2.2 | 2.28 | 2,072.0 | 8.4 |
| 2045 | 228,240 | 1,204 | 198 | 62.2 | 721 | \$4.6 | \$22.1 | \$48,212 | 2.4 | 2.29 | 2,126.6 | 8.4 |
| 2046 | 231,286 | 1,229 | 199 | 62.9 | 732 | \$4.8 | \$23.0 | \$48,511 | 2.3 | 2.29 | 2,182.8 | 8.4 |
| 2047 | 234,255 | 1,140 | 201 | 63.7 | 741 | \$4.9 | \$23.9 | \$48,819 | 2.3 | 2.29 | 2,239.2 | 8.3 |
| 2048 | 237,120 | 1,012 | 203 | 64.4 | 739 | \$5.0 | \$24.9 | \$49,162 | 2.3 | 2.28 | 2,296.2 | 8.3 |
| 2049 | 239,958 | 962 | 205 | 65.2 | 734 | \$5.2 | \$25.9 | \$49,492 | 2.3 | 2.28 | 2,354.9 | 8.3 |
| 0050 | 040 704 | 000 | 007 | CE 0 | 707 | ሰ ር በ | ተባር ባ | ¢40.000 | 0.0 | 0.00 | 0.445.4 | 0.0 |



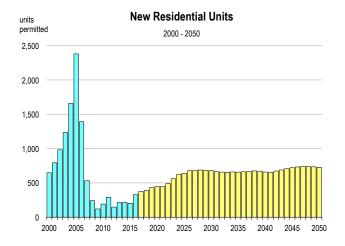
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727

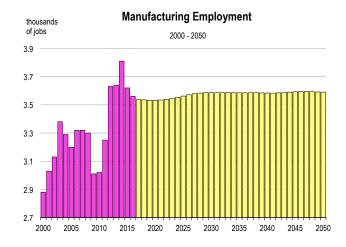
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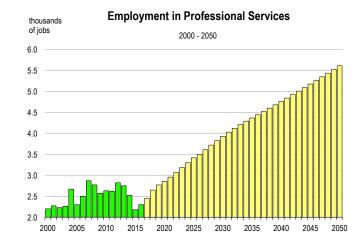
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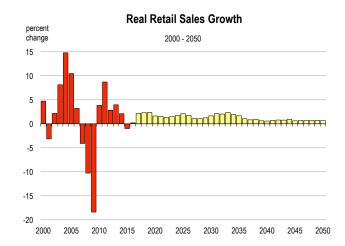
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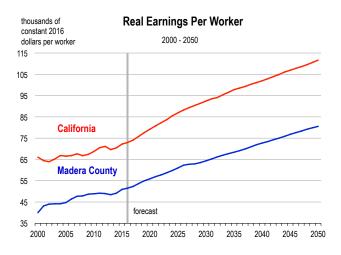
Madera County Employment Forecast 2010-2016 History, 2017-2050 Forecast

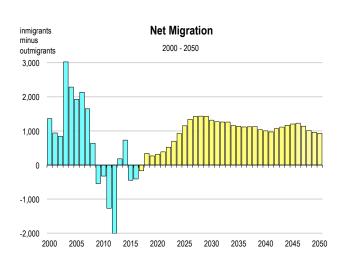
| | Total Wage & Salary | Farm | Construction | turing | Transportation & Utilities | Wholesale & Retail Trade | Activities | Services | Information | Health & Education | | Government |
|--------------|------------------------|--------------|--------------|------------|----------------------------|--------------------------|-------------|------------|-------------|--------------------|------------|--------------|
| | | | | | emplo | yment (thousan | ds of jobs) | | | | | |
| 2010 | 43.9 | 10.2 | 1.1 | 3.0 | 0.8 | 4.0 | 0.7 | 2.6 | 0.4 | 7.0 | 2.5 | 10.6 |
| 2011 | 44.4 | 10.8 | 1.1 | 3.3 | 0.7 | 4.0 | 0.7 | 2.6 | 0.4 | 7.1 | 2.5 | 10.4 |
| 2012 | 46.1 | 11.5 | 1.1 | 3.6 | 0.8 | 4.1 | 0.8 | 2.8 | 0.4 | 7.3 | 2.7 | 10.1 |
| 2013 | 47.2 | 12.1 | 1.2 | 3.6 | 0.9 | 4.3 | 0.8 | 2.8 | 0.4 | 7.6 | 2.9 | 9.7 |
| 2014 | 47.5 | 11.8 | 1.3 | 3.8 | 0.9 | 4.4 | 0.8 | 2.5 | 0.4 | 7.6 | 3.0 | 9.8 |
| 2015 | 46.3 | 11.3 | 1.5 | 3.6 | 0.9 | 4.5 | 0.8 | 2.2 | 0.4 | 7.7 | 3.1 | 9.2 |
| 2016 | 49.0 | 12.1 | 1.8 | 3.6 | 0.9 | 4.6 | 0.9 | 2.3 | 0.3 | 7.7 | 3.2 | 10.4 |
| 2017 | 50.0 | 12.2 | 1.9 | 3.5 | 0.9 | 4.6 | 0.9 | 2.5 | 0.3 | 8.0 | 3.3 | 10.7 |
| 2018 | 50.9 | 12.3 | 2.0 | 3.5 | 0.9 | 4.7 | 0.9 | 2.6 | 0.3 | 8.3 | 3.3 | 10.9 |
| 2019 | 51.6 | 12.3 | 2.0 | 3.5 | 1.0 | 4.7 | 0.9 | 2.8 | 0.3 | 8.5 | 3.3 | 11.1 |
| 2020 | 52.4 | 12.3 | 2.1 | 3.5 | 1.0 | 4.8 | 0.9 | 2.9 | 0.3 | 8.8 | 3.4 | 11.3 |
| 2021 | 53.1 | 12.4 | 2.1 | 3.5 | 1.0 | 4.8 | 0.9 | 3.0 | 0.3 | 9.0 | 3.4 | 11.5 |
| 2022 | 53.9 | 12.4 | 2.2 | 3.5 | 1.0 | 4.8 | 0.9 | 3.1 | 0.3 | 9.2 | 3.5 | 11.7 |
| 2023 | 54.7 | 12.5 | 2.3 | 3.5 | 1.0 | 4.9 | 0.9 | 3.2 | 0.3 | 9.5 | 3.6 | 11.9 |
| 2024 | 55.5 | 12.5 | 2.4 | 3.6 | 1.0 | 4.9 | 0.9 | 3.3 | 0.3 | 9.7 | 3.6 | 12.1 |
| 2025 | 56.3 | 12.6 | 2.5 | 3.6 | 1.0 | 5.0 | 0.9 | 3.4 | 0.3 | 9.9 | 3.6 | 12.3 |
| 2026 | 57.0 | 12.6 | 2.5 | 3.6 | 1.0 | 5.0 | 0.9 | 3.5 | 0.3 | 10.2 | 3.6 | 12.5 |
| 2027 | 57.8 | 12.6 | 2.6 | 3.6 | 1.0 | 5.0 | 0.9 | 3.6 | 0.3 | 10.5 | 3.7 | 12.7 |
| 2028 | 58.6 | 12.6 | 2.6 | 3.6 | 1.1 | 5.1 | 0.9 | 3.7 | 0.3 | 10.8 | 3.7 | 12.9 |
| 2029 | 59.2 | 12.6 | 2.7 | 3.6 | 1.1 | 5.1 | 0.9 | 3.8 | 0.3 | 11.0 | 3.7 | 13.2 |
| 2030 | 59.9 | 12.6 | 2.7 | 3.6 | 1.1 | 5.1 | 0.9 | 3.9 | 0.3 | 11.3 | 3.8 | 13.4 |
| 2031 | 60.7 | 12.6 | 2.7 | 3.6 | 1.1 | 5.2 | 0.9 | 4.0 | 0.3 | 11.5 | 3.8 | 13.7 |
| 2032 | 61.4 | 12.6 | 2.7 | 3.6 | 1.1 | 5.2 | 0.9 | 4.1 | 0.3 | 11.7 | 3.8 | 14.0 |
| 2033 | 62.2 | 12.6 | 2.7 | 3.6 | 1.1 | 5.3 | 0.9 | 4.2 | 0.3 | 12.0 | 3.9 | 14.3 |
| 2034 | 63.0 | 12.6 | 2.7 | 3.6 | 1.1 | 5.3 | 0.9 | 4.3 | 0.3 | 12.2 | 3.9 | 14.6 |
| 2035 | 63.7 | 12.6 | 2.8 | 3.6 | 1.1 | 5.4 | 0.9 | 4.4 | 0.3 | 12.5 | 3.9 | 14.9 |
| 2036 | 64.5 | 12.6 | 2.8 | 3.6 | 1.2 | 5.4 | 0.9 | 4.4 | 0.3 | 12.7 | 4.0 | 15.3 |
| 2037 | 65.2 | 12.6 | 2.8 | 3.6 | 1.2 | 5.4 | 0.9 | 4.5 | 0.3 | 12.9 | 4.0 | 15.6 |
| 2038 | 66.0 | 12.6 | 2.8 | 3.6 | 1.2 | 5.5 | 0.9 | 4.6 | 0.3 | 13.2 | 4.1 | 15.9 |
| 2039 2040 | 66.7 67.4 | 12.6 12.6 | 2.9 2.9 | 3.6 | 1.2 1.2 | 5.5 5.5 | 0.9 0.9 | 4.7 4.8 | 0.3 0.3 | 13.4 13.6 | 4.1 | 16.2 16.5 |
| 2040 | 68.1 | 12.6 | 2.9 | 3.6 3.6 | 1.2 | | 0.9 | 4.6 | 0.3 | 13.8 | 4.1 4.2 | 16.9 |
| 2041 | 68.9 | 12.6 | 2.9 | 3.6 | 1.2 | 5.5 5.5 | 0.9 | 4.0 | 0.3 | 14.0 | 4.2 | 17.2 |
| 2042 | 69.6 | 12.6 | 3.0 | 3.6 | 1.2 | 5.6 | 0.9 | 5.0 | 0.3 | 14.3 | 4.3 | 17.5 |
| 2044 | 70.5 | 12.7 | 3.1 | 3.6 | 1.2 | 5.6 | 0.9 | 5.1 | 0.3 | 14.5 | 4.3 | 17.8 |
| 2044 | 71.3 | 12.7 | 3.1 | 3.6 | 1.2 | 5.6 | 0.9 | 5.2 | 0.3 | 14.7 | 4.4 | 18.1 |
| 2046 | 72.0 | 12.7 | 3.2 | 3.6 | 1.2 | 5.6 | 0.9 | 5.3 | 0.3 | 14.9 | 4.4 | 18.5 |
| 2047 | 72.8 | 12.7 | 3.2 | 3.6 | 1.3 | 5.7 | 0.9 | 5.3 | 0.3 | 15.2 | 4.5 | 18.8 |
| 2048 | 73.5 | 12.6 | 3.3 | 3.6 | 1.3 | 5.7 | 0.9 | 5.4 | 0.3 | 15.4 | 4.5 | 19.1 |
| 2049 | 74.2 | 12.6 | 3.3 | 3.6 | 1.3 | 5.7 | 0.9 | 5.5 | 0.3 | 15.6 | 4.6 | 19.5 |
| 2050 | 74.9 | 12.6 | 3.3 | 3.6 | 1.3 | 5.7 | 0.9 | 5.6 | 0.3 | 15.8 | 4.6 | 19.8 |
| | | | | | | | | | | | | |

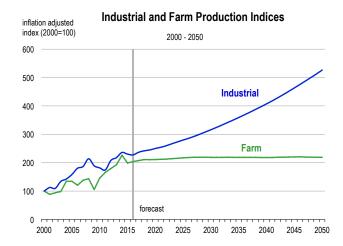












County Economic and Demographic Indicators

Projected Economic Growth (2017-2022)

| Expected retail sales growth: | 9.5% |
|----------------------------------|-----------------------|
| Expected job growth: | 7.7% |
| Fastest growing jobs sector: | Professional Services |
| Expected personal income growth: | 14.4% |

| Expected population growth: | 5.3% |
|--|-------|
| Net migration to account for: | 21.9% |
| Expected growth in number of vehicles: | 6.6% |

Demographics (2017)

| Unemployment rate (April 2017): | <u>8.5%</u> |
|---|-------------|
| County rank* in California (58 counties): | 49th |
| Working age (16-64) population: | 62.1% |

| Population with B.A. or higher: | 12.8% |
|-----------------------------------|-----------|
| Median home selling price (2016): | \$210,550 |
| Median household income: | \$46,044 |

Quality of Life

| Violent crime rate (2015): | 542 per | 100,000 persons |
|--------------------------------|------------|-----------------|
| County rank* in California (58 | counties): | 48th |
| Average commute time to work | (2017): | 27 minutes |

| High school drop out rate (2016): | 8.3% |
|--|-------|
| Households at/below poverty line (2017): | 18.8% |

^{*} The county ranked 1st corresponds to the lowest rate in California